

Kurt Hüttinger GmbH · Mittelbühweg 90 · D-90571 Schwaig bei Nürnberg

Mrs
Ingunn Løyning
Spitsbergen Airship Museum
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Norway

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Spitzbergen Airship Museum

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Expression of interest in being involved in the development of the exhibitions for the Museum

Dear Mrs Løyning:

After your project has been published in the media so extensively, you must have received an enormous amount of expressions of interest in being involved in your project.

... and I am one of these potential vendors that is very interested in supporting you with our expertise and know-how to develop exhibitions for your museum ...

The firm Hüttinger Exhibition Engineering, which I am representing as one of the owners and directors, is based in Germany and we are developing interactive exhibitions for children's museums and science centers all over the world. I understand that your concept is strongly based on historical events and artifacts, however, there might be some room for interactive exhibitions that primarily focus on the younger visitors. Designing and building exhibitions of that kind is our core business and our approach and style might be appealing to you and your team.

At this point I would therefore now like to further introduce our company to you following our conversation:

Hüttinger Exhibition Engineering is one of the leading experts in the field. The company was established by our great grand father as an engineering firm in 1921. Today, the company is a group of 82 designers, architects, engineers, information scientists, technicians and craftsmen from all disciplines. We develop environments that promote exploration and understanding through multi-sensory experiences. As a multi-disciplinary firm we can provide full-range of design, communications and productions services to museums, corporations and themed attractions around the globe. Our scope of in-house services include the following: master planning; programme development, scientific research, conceptual design, interactive media design, architectural and interior design, design development and specifications, project management and fabrication.

Attached to this letter you will find several project reports, which might be of interest. If you would like to receive any further information regarding our firm and references, please do not hesitate to contact me any time. In the meantime, however, please take a look at our web site www.huettinger.de which illustrates our work and projects. If you would like to receive further full project documentations, please click on the download button of a specific project and fill out and send us the form. I will then send you the hard copies by express mail immediately. In addition you will receive a code for the PDF downloads.

We would be honoured to be considered to help you and your team on the development of your project. I would be happy to speak with you, at your convenience, to learn more about the project and explore ways how we may be of service.

Thank you very much for your interest and I look forward to hearing from you.

Sincerely,



Axel E. Hüttinger

Encl.